

## Blenheim Palace & Pye Work Experience Program Pye Homes

**Location:** Pye Homes Offices, Langford Locks in Kidlington, England OX5 1HZ

**Summary:** **Monday- Land & Planning**

During this day of work experience, you will get the opportunity to explore how development sites are assessed from a planning perspective. You will be given a red line plan and shown how to identify key planning and technical opportunities and constraints that can influence development potential.

You'll then learn how these opportunities and constraints are considered alongside planning policy and the development plan to assess what type and scale of development may be appropriate for a site. Finally, you will be introduced to how planners develop a strategy for securing planning permission, giving you hands-on insight into how planning advice is shaped and applied in real projects.

**Tuesday- Technical**

During this work experience opportunity, you will gain an introduction to the role of the Technical Team within a housebuilding company. You will learn how technical designs and information support the delivery of residential developments, including how to read architectural drawings and carry out simple tasks using CAD or project management tools. You will also see how technical decisions are made through meetings and problem-solving activities, and how the Technical Team works closely with site teams. Site visits will allow you to see the construction process in action, understand site safety procedures, learn about different trades and apprenticeship routes, and see how energy efficiency, sustainability and innovation are incorporated into our developments.

**Wednesday- Commercial**

During this day of work experience, you will gain hands-on exposure to key commercial, quantity surveying, and material procurement activities within a construction environment. You'll learn how work packages are measured and costed by completing a take-off and preparing an initial budget using appropriate rates. You will then explore how tenders are assessed by reviewing supplier and subcontractor quotations, comparing costs, and understanding how commercial decisions are made based on price, scope, and compliance with specifications. Finally, you'll undertake a material take-off and develop a material schedule, helping you understand how materials are costed, planned, and procured for construction projects. By the end of the placement, you'll have a strong introductory understanding of measurement, cost planning, tender evaluation, and material scheduling, giving you practical insight into the commercial side of

construction delivery.

### **Thursday- Sales & Marketing**

The work experience placement provides an overview of how sales and marketing operate within a residential development business and how the two functions work together to attract enquiries, convert reservations, and support homebuyers. During the day, the student will be introduced to the sales process and customer journey, explore key marketing channels and materials, observe how sales environments such as show homes are used to influence buyer decisions, and gain a high-level understanding of lead management, compliance, and professionalism in a regulated industry. The placement also includes practical, supervised activities, opportunities to learn about career pathways, and time for reflection, helping the student develop basic workplace skills and an understanding of how sales and marketing contribute to the success of a housebuilding business.

### **Friday- Customer Care**

Over the course of the day's placement, you will receive a summary of how customer care works within a housebuilding business and learn how crucial skills like customer communication (listening actively, understanding customer needs, and setting expectations) via written and verbal forms are. You will gain knowledge about problem solving from minor defects to larger snag lists and then coordinate with the team calendar and where necessary other trades to arrange repairs. You will observe experienced customer care administrators handle calls, emails, complaints; using their skills, knowledge, and initiative to find solutions, and arrange home visits for rectifications or demonstrations and updating occupier records.

### **Our Culture**

At Blenheim & Pye, we are passionate about providing an environment for everyone to develop their skills, try new ways of learning, and encouraging their talents to flourish. Our Blenheim & Pye Behaviours are shared by all and are an important aspect of joining the Blenheim & Pye Team.

- ✓ Relish a New Challenge Everyday
- ✓ Keep Our Promises
- ✓ Show Honesty with Kindness
- ✓ Share a Sense of Belonging
- ✓ Make History

